

July 2015 - June 2016

| Job Seeker Engagement                |                      | Goal        | Q1 2015  | Q2 2015   | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|----------------------|-------------|----------|-----------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                      |             | 5,330    | 5,358     |         | 10,688    | 11,902    |   |
| Total New Customers (registrations)  |                      |             | 571      | 545       |         | 1117      | 1109      |   |
| Total Customers (includes self svc)  |                      |             | 5,840    | 5,918     |         | 9604      | 8923      |   |
|                                      | Career Center Cust   |             | 2,416    |           |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                      |             | 30,830   | 30,662    |         | 61,456    | 58,794    |   |
| Orientation                          |                      |             | 394/1147 | 477/1,378 |         | 870/2516  | 900/2323  | WIOA/WP   |
| Resume Assistance                    |                      |             | 26/339   | 17/386    |         | 43/726    | 52/616    |   |
| Assessments                          |                      |             | 63/323   | 120/459   |         | 183/782   | 234/836   |   |
| Supportive Services                  |                      |             | 76/10    | 158/24    |         | 234/34    | 188/28    |   |
| Training                             |                      |             | 139      |           |         |           | 0         |   |
| EAI-REA Conducted                    |                      |             | 104      | 99        |         | 203       | 351       |   |
| CRCs Earned                          |                      |             | 15       | 38        |         |           | 1319      |   |
| % Spent on Training                  |                      |             |          |           |         |           |           |   |
| Market Penetration                   |                      | 12%         | 5.88%    | 5.95%     | 0.00%   | 9.66%     | 8.98%     | Total Cust/total labor force                      |
| Business Engagement                  |                      | Goal (year) | Q1 2015  | Q2 2015   | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                      | 475         | 162      | 265       |         | 365       | 72        | Employers by county                               |
| BONUS:                               | Outside area         |             | 72       |           |         |           | 0         |   |
| Staff Assisted Services              |                      |             |          |           |         |           | 0         | Services are by center                            |
| Including referrals                  |                      |             | 3342     | 2885      |         | 6227      | 0         |   |
| Services (without referrals)         |                      |             | 381      | 993       |         | 1374      | 0         |   |
| Job Orders/ Openings                 |                      |             | 529/2384 | 432/1570  |         | 1086/4959 | 948/3773  |   |
| NCWorks Online Usage                 |                      |             |          |           |         |           |           |   |
| Market Penetration                   |                      | 10.00%      | 3.41%    | 5.58%     | 0.00%   | 7.69%     | 1.52%     |   |
| WRC Supporting Employers             |                      | 181         | 68       |           |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits        |             | 101      | 128       |         |           | 0         |   |
| E02                                  | Job Fair Services    |             | 31       | 59        |         |           | 0         |   |
| E03                                  | Job Order Assistance |             | 60       | 206       |         |           | 0         |   |
| E04                                  | Recruitment Services |             | 7        | 56        |         |           | 0         |   |

|                              |                                      |             |                               |     |  |  |   |
|------------------------------|--------------------------------------|-------------|-------------------------------|-----|--|--|---|
| E05                          | Larbor Market Info.                  |             | 2                             | 4   |  |  | 0 |
| E06                          | Prescreening/Assessments             |             | 9                             | 47  |  |  | 0 |
| E07                          | Promotional calls/emails             |             | 49                            | 150 |  |  | 0 |
| E08                          | Review Resumes/Referred              |             | 3                             | 29  |  |  | 0 |
| E10                          | Add Services/Referrals/Seminars/Et   |             | 95                            | 262 |  |  | 0 |
| E20                          | Incumbent Worker Grant               |             | 0                             | 0   |  |  | 0 |
| E30                          | OJT services                         |             | 18                            | 36  |  |  | 0 |
| E92                          | Notify of Potential Applicant        |             | 6                             | 16  |  |  | 0 |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |     |  |  |   |
| Adult                        | Entered Employment                   | 72.00%      | 62.50%                        |     |  |  |   |
|                              | Employment Retention                 | 90.00%      | 84.10%                        |     |  |  |   |
|                              | 6 Month Earnings                     | \$13,000.00 | \$10,771.00                   |     |  |  |   |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 86.40%                        |     |  |  |   |
|                              | Employment Retention                 | 94.30%      | 93.80%                        |     |  |  |   |
|                              | 6 Month Earnings                     | \$14,000.00 | \$13,521.00                   |     |  |  |   |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 54.70%                        |     |  |  |   |
|                              | Attainment of a Degree or Certificat | 65.00%      | 60.20%                        |     |  |  |   |
|                              | Literacy or Numeracy Gains           | 67.00%      | 25.90%                        |     |  |  |   |

July 2015 - June 2016

| Job Seeker Engagement                |                      | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|----------------------|-------------|---------|---------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                      |             | 330     | 382     |         | 712       | 480       |   |
| Total New Customers (registrations)  |                      |             | 26      | 33      |         | 59        | 101       |   |
| Total Customers (includes self svc)  |                      |             | 475     | 375     |         | 732       | 555       |   |
|                                      | Career Center Cust   |             | 204     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                      |             | 1,943   | 1,837   |         | 3,778     | 3,151     |   |
| Orientation                          |                      |             | 9/140   | 12/95   |         | 21/235    | 9/117     | WIOA/WP   |
| Resume Assistance                    |                      |             | 0/5     | 0/12    |         | 0/17      | 0/6       |   |
| Assessments                          |                      |             | 2/0     | 3/2     |         | 5/2       | 2/3       |   |
| Supportive Services                  |                      |             | 7/0     | 19/0    |         | 26/0      | 5/2       |   |
| Training                             |                      |             | 3       |         |         |           | 0         |   |
| EAI-REA Conducted                    |                      |             | 6       | 4       |         |           | 0         |   |
| CRCs Earned                          |                      |             | 0       | 0       |         |           | 56        |   |
| % Spent on Training                  |                      |             |         |         |         |           |           |   |
| Market Penetration                   |                      | 12%         | 9.85%   | 0.38%   | 0.00%   | 0.74%     | 0.56%     | Total Cust/total labor force                      |
| Business Engagement                  |                      | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                      | 25          | 3       | 26      |         | 27        | 12        |   |
| BONUS:                               | Outside area         |             | 0       |         |         |           | 0         |   |
| Staff Assisted Services              |                      |             | 0       |         |         |           | 0         | Services are by center                            |
| Including referrals                  |                      |             | 309     | 183     |         | 492       | 0         |   |
| Services (without referrals)         |                      |             | 3       | 70      |         | 73        | 0         |   |
| Job Orders/ Openings                 |                      |             | 41/444  | 42/507  |         | 81/602    | 37/141    |   |
| NCWorks Online Usage                 |                      |             | 0       |         |         |           | 0         |   |
| Market Penetration                   |                      | 10.00%      | 1.21%   | 10.48%  | 0.00%   | 10.89%    | 4.84%     |   |
| WRC Supporting Employers             |                      | 17          | 0       | 4       |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits        |             | 0       | 10      |         |           | 0         |   |
| E02                                  | Job Fair Services    |             | 0       | 0       |         |           | 0         |   |
| E03                                  | Job Order Assistance |             | 3       | 13      |         |           | 0         |   |
| E04                                  | Recruitment Services |             | 0       | 6       |         |           | 0         |   |

|                              |                                      |             |                               |   |   |   |
|------------------------------|--------------------------------------|-------------|-------------------------------|---|---|---|
| E05                          | Larbor Market Info.                  | 0           | 0                             | 0 | 0 | 0 |
| E06                          | Prescreening/Assessments             | 0           | 5                             | 0 | 0 | 0 |
| E07                          | Promotional calls/emails             | 0           | 4                             | 0 | 0 | 0 |
| E08                          | Review Resumes/Referred              | 0           | 4                             | 0 | 0 | 0 |
| E10                          | Add Services/Referrals/Seminars/Et   | 0           | 19                            | 0 | 0 | 0 |
| E20                          | Incumbent Worker Grant               | 0           | 0                             | 0 | 0 | 0 |
| E30                          | OJT services                         | 0           | 5                             | 0 | 0 | 0 |
| E92                          | Notify of Potential Applicant        | 0           | 0                             | 0 | 0 | 0 |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |   |   |   |
| Adult                        | Entered Employment                   | 72.00%      | 88.90%                        |   |   |   |
|                              | Employment Retention                 | 90.00%      | 100.00%                       |   |   |   |
|                              | 6 Month Earnings                     | \$13,000.00 | \$0.00                        |   |   |   |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 0.00%                         |   |   |   |
|                              | Employment Retention                 | 94.30%      | 0.00%                         |   |   |   |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |   |   |   |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 0.00%                         |   |   |   |
|                              | Attainment of a Degree or Certificat | 65.00%      | 0.00%                         |   |   |   |
|                              | Literacy or Numeracy Gains           | 67.00%      | 25.00%                        |   |   |   |

July 2015 - June 2016

| Job Seeker Engagement                |                              | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|------------------------------|-------------|---------|---------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                              |             | 777     | 1,053   |         | 1,830     | 1,578     |   |
| Total New Customers (registrations)  |                              |             | 74      | 65      |         | 139       | 105       |   |
| Total Customers (includes self svc)  |                              |             | 836     | 795     |         | 1247      | 981       |   |
|                                      | Career Center Cust           |             | 334     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                              |             | 5,417   | 5,475   |         | 10,884    | 7,530     |   |
|                                      | Orientation                  |             | 95/154  | 127/262 |         | 222/416   | 92/103    | WIOA/WP   |
|                                      | Resume Assistance            |             | 3/60    | 0/71    |         | 3/131     | 2/3/2016  |   |
|                                      | Assessments                  |             | 5/43    | 2/154   |         | 7/197     | 3/18/2016 |   |
|                                      | Supportive Services          |             | 13/1    | 33/5    |         | 46/8      | 40/1      |   |
|                                      | Training                     |             | 5       |         |         |           | 0         |   |
|                                      | EAI-REA Conducted            |             | 16      | 7       |         |           | 0         |   |
| CRCs Earned                          |                              |             | 0       | 0       |         |           | 90        |   |
| % Spent on Training                  |                              |             |         |         |         |           |           |   |
| Market Penetration                   |                              | 12%         | 6.28%   | 5.97%   | 0.00%   | 9.37%     | 7.37%     | Total Cust/total labor force                      |
| Business Engagement                  |                              | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                              | 51          | 27      | 54      |         | 67        | 3         |   |
| BONUS:                               | Outside area                 |             | 0       |         |         |           | 0         |   |
| Staff Assisted Services              |                              |             |         |         |         |           | 0         |   |
|                                      | Including referrals          |             | 608     | 655     |         |           | 0         |   |
|                                      | Services (without referrals) |             | 72      | 354     |         |           | 0         |   |
|                                      | Job Orders/ Openings         |             | 110/305 | 80/358  |         | 178/765   | 160/494   |   |
|                                      | NCWorks Online Usage         |             |         |         |         |           |           |   |
| Market Penetration                   |                              | 10.00%      | 5.25%   | 10.51%  | 0.00%   | 13.04%    | 0.58%     |   |
| WRC Supporting Employers             |                              | 31          | 12      | 13      |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits                |             | 12      | 19      |         |           | 0         |   |
| E02                                  | Job Fair Services            |             | 2       | 15      |         |           | 0         |   |
| E03                                  | Job Order Assistance         |             | 20      | 102     |         |           | 0         |   |
| E04                                  | Recruitment Services         |             | 0       | 34      |         |           | 0         |   |

|                              |                                      |             |                               |  |  |   |  |  |  |
|------------------------------|--------------------------------------|-------------|-------------------------------|--|--|---|--|--|--|
| E05                          | Larbor Market Info.                  | 0           | 2                             |  |  | 0 |  |  |  |
| E06                          | Prescreening/Assessments             | 1           | 18                            |  |  | 0 |  |  |  |
| E07                          | Promotional calls/emails             | 6           | 33                            |  |  | 0 |  |  |  |
| E08                          | Review Resumes/Referred              | 0           | 7                             |  |  | 0 |  |  |  |
| E10                          | Add Services/Referrals/Seminars/Et   | 27          | 112                           |  |  | 0 |  |  |  |
| E20                          | Incumbent Worker Grant               | 0           | 0                             |  |  | 0 |  |  |  |
| E30                          | OJT services                         | 3           | 2                             |  |  | 0 |  |  |  |
| E92                          | Notify of Potential Applicant        | 1           | 10                            |  |  | 0 |  |  |  |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |  |  |   |  |  |  |
| Adult                        | Entered Employment                   | 72.00%      | 57.30%                        |  |  |   |  |  |  |
|                              | Employment Retention                 | 90.00%      | 90.90%                        |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$13,000.00 | \$0.00                        |  |  |   |  |  |  |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 80.00%                        |  |  |   |  |  |  |
|                              | Employment Retention                 | 94.30%      | 100.00%                       |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |  |  |   |  |  |  |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 50.00%                        |  |  |   |  |  |  |
|                              | Attainment of a Degree or Certificat | 65.00%      | 50.00%                        |  |  |   |  |  |  |
|                              | Literacy or Numeracy Gains           | 67.00%      | 60.00%                        |  |  |   |  |  |  |



Avery



July 2015 - June 2016

| Job Seeker Engagement |                                      | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|-----------------------|--------------------------------------|-------------|---------|---------|---------|-----------|-----------|---|
|                       | Total Center Traffic (sign in sheet) |             | 431     | 466     |         | 897       | 1,224     |   |
|                       | Total New Customers (registrations)  |             | 35      | 63      |         | 99        | 131       |   |
|                       | Total Customers (includes self svc)  |             | 494     | 614     |         | 907       | 669       |   |
|                       | Career Center Cust                   |             | 173     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
|                       | Services Delivered                   |             | 1,794   | 2,483   |         | 4,274     | 3,236     |   |
|                       | Orientation                          |             | 6/30    | 13/73   |         | 19/103    | 1/88      | WIOA/WP   |
|                       | Resume Assistance                    |             | 0/1     | 0/16    |         | 0/17      | 0/3       |   |
|                       | Assessments                          |             | 4/0     | 31/22   |         | 35/22     | 59/1      |   |
|                       | Supportive Services                  |             | 2/1     | 11/0    |         |           | 0         |   |
|                       | Training                             |             | 13      |         |         |           | 0         |   |
|                       | EAI-REA Conducted                    |             | 0       | 12      |         |           | 0         |   |
|                       | CRCs Earned                          |             | 3       | 0       |         |           | 153       |   |
|                       | % Spent on Training                  |             |         |         |         |           |           |   |
|                       | Market Penetration                   | 12%         | 6.47%   | 8.05%   | 0.00%   | 11.88%    | 8.77%     | Total Cust/total labor force                      |
| Business Engagement   |                                      | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|                       | HC Employers Served (no referrals)   | 50          | 9       | 31      |         | 37        | 2         |   |
|                       | BONUS: Outside area                  |             | 0       |         |         |           | 0         |   |
|                       | Staff Assisted Services              |             |         |         |         |           | 0         |   |
|                       | Including referrals                  |             | 110     | 111     |         |           | 0         |   |
|                       | Services (without referrals)         |             | 9       | 70      |         |           | 0         |   |
|                       | Job Orders/ Openings                 |             | 57/825  | 29/124  |         | 88/953    | 82/263    |   |
|                       | NCWorks Online Usage                 |             |         |         |         |           | 0         |   |
|                       | Market Penetration                   | 10.00%      | 1.79%   | 6.16%   | 0.00%   | 7.36%     | 0.40%     |   |
|                       | WRC Supporting Employers             | 32          | 4       | 4       |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                   | Onsite Visits                        |             | 6       | 8       |         |           | 0         |   |
| E02                   | Job Fair Services                    |             | 0       | 1       |         |           | 0         |   |
| E03                   | Job Order Assistance                 |             | 3       | 13      |         |           | 0         |   |
| E04                   | Recruitment Services                 |             | 0       | 0       |         |           | 0         |   |

|                              |                                      |             |                               |  |  |   |  |  |  |
|------------------------------|--------------------------------------|-------------|-------------------------------|--|--|---|--|--|--|
| E05                          | Larbor Market Info.                  | 0           | 0                             |  |  | 0 |  |  |  |
| E06                          | Prescreening/Assessments             | 0           | 2                             |  |  | 0 |  |  |  |
| E07                          | Promotional calls/emails             | 0           | 19                            |  |  | 0 |  |  |  |
| E08                          | Review Resumes/Referred              | 0           | 0                             |  |  | 0 |  |  |  |
| E10                          | Add Services/Referrals/Seminars/Et   | 0           | 12                            |  |  | 0 |  |  |  |
| E20                          | Incumbent Worker Grant               | 0           | 0                             |  |  | 0 |  |  |  |
| E30                          | OJT services                         | 0           | 12                            |  |  | 0 |  |  |  |
| E92                          | Notify of Potential Applicant        | 0           | 3                             |  |  | 0 |  |  |  |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |  |  |   |  |  |  |
| Adult                        | Entered Employment                   | 72.00%      | 65.30%                        |  |  |   |  |  |  |
|                              | Employment Retention                 | 90.00%      | 82.10%                        |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$13,000.00 | \$13,861.00                   |  |  |   |  |  |  |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 100.00%                       |  |  |   |  |  |  |
|                              | Employment Retention                 | 94.30%      | 0.00%                         |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |  |  |   |  |  |  |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 50.00%                        |  |  |   |  |  |  |
|                              | Attainment of a Degree or Certificat | 65.00%      | 100.00%                       |  |  |   |  |  |  |
|                              | Literacy or Numeracy Gains           | 67.00%      | 33.30%                        |  |  |   |  |  |  |



July 2015 - June 2016

| Job Seeker Engagement                |                      | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|----------------------|-------------|---------|---------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                      |             | 249     | 378     |         | 627       | 515       |   |
| Total New Customers (registrations)  |                      |             | 17      | 110     |         | 128       | 32        |   |
| Total Customers (includes self svc)  |                      |             | 318     | 538     |         | 715       | 476       |   |
|                                      | Career Center Cust   |             | 116     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                      |             | 1,500   | 2,389   |         | 3,888     | 2,606     |   |
| Orientation                          |                      |             | 5/26    | 10/111  |         | 15/137    | 4/18      | WIOA/WP   |
| Resume Assistance                    |                      |             | 2/23    | 0/43    |         | 2/66      | 0/3       |   |
| Assessments                          |                      |             | 4/2     | 6/1     |         | 10/3/2016 | 36/1      |   |
| Supportive Services                  |                      |             | 4/0     | 6/1     |         | 10/1      | 27/0      |   |
| Training                             |                      |             | 21      |         |         |           | 0         |   |
| EAI-REA Conducted                    |                      |             | 0       | 0       |         | 0         | 0         |   |
| CRCs Earned                          |                      |             | 1       | 13      |         |           | 107       |   |
| % Spent on Training                  |                      |             |         |         |         |           |           |   |
| Market Penetration                   |                      | 12%         | 4.65%   | 7.87%   | 0.00%   | 10.46%    | 6.97%     | Total Cust/total labor force                      |
| Business Engagement                  |                      | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                      | 38          | 4       | 11      |         | 14        | 0         |   |
| BONUS:                               | Outside area         |             | 0       |         |         |           | 0         |   |
| Staff Assisted Services              |                      |             |         |         |         |           | 0         |   |
| Including referrals                  |                      |             | 104     | 90      |         |           | 0         |   |
| Services (without referrals)         |                      |             | 4       | 18      |         |           | 0         |   |
| Job Orders/ Openings                 |                      |             | 24/50   | 20/25   |         | 46/77     | 37/157    |   |
| NCWorks Online Usage                 |                      |             |         |         |         |           | 0         |   |
| Market Penetration                   |                      | 10.00%      | 1.06%   | 2.93%   | 0.00%   | 3.72%     | 0.00%     |   |
| WRC Supporting Employers             |                      | 21          | 3       | 3       |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits        |             | 3       | 10      |         |           | 0         |   |
| E02                                  | Job Fair Services    |             | 0       | 2       |         |           | 0         |   |
| E03                                  | Job Order Assistance |             | 1       | 0       |         |           | 0         |   |
| E04                                  | Recruitment Services |             | 0       | 1       |         |           | 0         |   |

|                              |                                      |             |                               |  |  |   |  |  |  |
|------------------------------|--------------------------------------|-------------|-------------------------------|--|--|---|--|--|--|
| E05                          | Larbor Market Info.                  | 0           | 0                             |  |  | 0 |  |  |  |
| E06                          | Prescreening/Assessments             | 0           | 0                             |  |  | 0 |  |  |  |
| E07                          | Promotional calls/emails             | 0           | 1                             |  |  | 0 |  |  |  |
| E08                          | Review Resumes/Referred              | 0           | 0                             |  |  | 0 |  |  |  |
| E10                          | Add Services/Referrals/Seminars/Et   | 0           | 2                             |  |  | 0 |  |  |  |
| E20                          | Incumbent Worker Grant               | 0           | 0                             |  |  | 0 |  |  |  |
| E30                          | OJT services                         | 0           | 2                             |  |  | 0 |  |  |  |
| E92                          | Notify of Potential Applicant        | 0           | 0                             |  |  | 0 |  |  |  |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |  |  |   |  |  |  |
| Adult                        | Entered Employment                   | 72.00%      | 73.80%                        |  |  |   |  |  |  |
|                              | Employment Retention                 | 90.00%      | 80.00%                        |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$13,000.00 | \$9,604.00                    |  |  |   |  |  |  |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 75.00%                        |  |  |   |  |  |  |
|                              | Employment Retention                 | 94.30%      | 100.00%                       |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |  |  |   |  |  |  |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 100.00%                       |  |  |   |  |  |  |
|                              | Attainment of a Degree or Certificat | 65.00%      | 50.00%                        |  |  |   |  |  |  |
|                              | Literacy or Numeracy Gains           | 67.00%      | 0.00%                         |  |  |   |  |  |  |

July 2015 - June 2016

| Job Seeker Engagement                |                      | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|----------------------|-------------|---------|---------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                      |             | 958     | 895     |         | 1,893     | 1,945     |   |
| Total New Customers (registrations)  |                      |             | 158     | 95      |         | 253       | 261       |   |
| Total Customers (includes self svc)  |                      |             | 1,394   | 1,138   |         | 2074      | 2074      |   |
|                                      | Career Center Cust   |             | 604     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                      |             | 6,962   | 5,733   |         | 12,685    | 12,657    |   |
| Orientation                          |                      |             | 87/327  | 74/207  |         | 160/533   | 206/549   | WIOA/WP   |
| Resume Assistance                    |                      |             | 15/136  | 5/96    |         | 20/232    | 0/252     |   |
| Assessments                          |                      |             | 25/200  | 32/148  |         | 56/348    | 77/392    |   |
| Supportive Services                  |                      |             | 14/3    | 12/3    |         | 26/6      | 12/23     |   |
| Training                             |                      |             | 11      |         |         |           | 0         |   |
| EAI-REA Conducted                    |                      |             | 52      | 52      |         |           | 150       |   |
| CRCs Earned                          |                      |             | 3       | 14      |         |           | 142       |   |
| % Spent on Training                  |                      |             |         |         |         |           |           |   |
| Market Penetration                   |                      | 12%         | 5.03%   | 4.10%   | 0.00%   | 7.48%     | 7.48%     | Total Cust/total labor force                      |
| Business Engagement                  |                      | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                      | 157         | 27      | 46      |         | 65        | 16        |   |
| BONUS:                               | Outside area         |             | 0       |         |         |           | 0         |   |
| Staff Assisted Services              |                      |             |         |         |         |           | 0         |   |
| Including referrals                  |                      |             | 477     | 387     |         |           | 0         |   |
| Services (without referrals)         |                      |             | 49      | 126     |         |           | 0         |   |
| Job Orders/ Openings                 |                      |             | 95/273  | 71/123  |         | 201/899   | 241/1374  |   |
| NCWorks Online Usage                 |                      |             |         |         |         |           | 0         |   |
| Market Penetration                   |                      | 10.00%      | 1.73%   | 2.94%   | 0.00%   | 4.16%     | 1.02%     |   |
| WRC Supporting Employers             |                      | 82          | 30      | 30      |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits        |             | 11      | 17      |         |           | 0         |   |
| E02                                  | Job Fair Services    |             | 15      | 0       |         |           | 0         |   |
| E03                                  | Job Order Assistance |             | 4       | 31      |         |           | 0         |   |
| E04                                  | Recruitment Services |             | 2       | 0       |         |           | 0         |   |

|                              |                                      |             |                               |  |  |   |  |  |  |
|------------------------------|--------------------------------------|-------------|-------------------------------|--|--|---|--|--|--|
| E05                          | Larbor Market Info.                  | 0           | 0                             |  |  | 0 |  |  |  |
| E06                          | Prescreening/Assessments             | 1           | 13                            |  |  | 0 |  |  |  |
| E07                          | Promotional calls/emails             | 5           | 24                            |  |  | 0 |  |  |  |
| E08                          | Review Resumes/Referred              | 1           | 15                            |  |  | 0 |  |  |  |
| E10                          | Add Services/Referrals/Seminars/Et   | 9           | 25                            |  |  | 0 |  |  |  |
| E20                          | Incumbent Worker Grant               | 0           | 0                             |  |  | 0 |  |  |  |
| E30                          | OJT services                         | 0           | 1                             |  |  | 0 |  |  |  |
| E92                          | Notify of Potential Applicant        | 1           | 0                             |  |  | 0 |  |  |  |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |  |  |   |  |  |  |
| Adult                        | Entered Employment                   | 72.00%      | 57.70%                        |  |  |   |  |  |  |
|                              | Employment Retention                 | 90.00%      | 82.50%                        |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$13,000.00 | \$11,116.00                   |  |  |   |  |  |  |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 100.00%                       |  |  |   |  |  |  |
|                              | Employment Retention                 | 94.30%      | 80.00%                        |  |  |   |  |  |  |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |  |  |   |  |  |  |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 37.50%                        |  |  |   |  |  |  |
|                              | Attainment of a Degree or Certificat | 65.00%      | 66.70%                        |  |  |   |  |  |  |
|                              | Literacy or Numeracy Gains           | 67.00%      | 0.00%                         |  |  |   |  |  |  |

July 2015 - June 2016

| Job Seeker Engagement                |                      | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|----------------------|-------------|---------|---------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                      |             | 1,912   | 1,557   |         | 3,469     | 4,817     |   |
| Total New Customers (registrations)  |                      |             | 144     | 143     |         | 287       | 416       |   |
| Total Customers (includes self svc)  |                      |             | 1,740   | 1,717   |         | 2801      | 3185      |   |
|                                      | Career Center Cust   |             | 875     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                      |             | 11,173  | 9,645   |         | 20,801    | 25,221    |   |
| Orientation                          |                      |             | 175/455 | 205/538 |         | 380/985   | 524/1242  | WIOA/WP   |
| Resume Assistance                    |                      |             | 6/113   | 12/102  |         | 18/213    | 50/339    |   |
| Assessments                          |                      |             | 19/78   | 46/103  |         | 66/181    | 55/382    |   |
| Supportive Services                  |                      |             | 26/1    | 51/0    |         | 77/1      | 75/2      |   |
| Training                             |                      |             | 21      |         |         |           | 0         |   |
| EAI-REA Conducted                    |                      |             | 30      | 24      |         |           | 201       |   |
| CRCs Earned                          |                      |             | 2       | 8       |         |           | 659       |   |
| % Spent on Training                  |                      |             |         |         |         |           |           |   |
| Market Penetration                   |                      | 12%         | 5.61%   | 5.53%   | 0.00%   | 9.03%     | 10.26%    | Total Cust/total labor force                      |
| Business Engagement                  |                      | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                      | 122         | 85      | 83      |         | 134       | 37        |   |
| BONUS:                               | Outside area         |             | 0       |         |         |           | 0         |   |
| Staff Assisted Services              |                      |             |         |         |         |           | 0         |   |
| Including referrals                  |                      |             | 1481    | 1309    |         |           | 0         |   |
| Services (without referrals)         |                      |             | 237     | 312     |         |           | 0         |   |
| Job Orders/ Openings                 |                      |             | 142/404 | 154/395 |         | 384/1230  | 329/967   |   |
| NCWorks Online Usage                 |                      |             |         |         |         |           |           |   |
| Market Penetration                   |                      | 10.00%      | 6.97%   | 6.81%   | 0.00%   | 10.99%    | 3.04%     |   |
| WRC Supporting Employers             |                      | 68          | 26      | 26      |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits        |             | 62      | 51      |         |           | 0         |   |
| E02                                  | Job Fair Services    |             | 14      | 36      |         |           | 0         |   |
| E03                                  | Job Order Assistance |             | 29      | 39      |         |           | 0         |   |
| E04                                  | Recruitment Services |             | 5       | 15      |         |           | 0         |   |

|                              |                                      |             |                               |    |  |  |   |
|------------------------------|--------------------------------------|-------------|-------------------------------|----|--|--|---|
| E05                          | Larbor Market Info.                  |             | 2                             | 2  |  |  | 0 |
| E06                          | Prescreening/Assessments             |             | 7                             | 7  |  |  | 0 |
| E07                          | Promotional calls/emails             |             | 38                            | 64 |  |  | 0 |
| E08                          | Review Resumes/Referred              |             | 2                             | 3  |  |  | 0 |
| E10                          | Add Services/Referrals/Seminars/Et   |             | 59                            | 84 |  |  | 0 |
| E20                          | Incumbent Worker Grant               |             | 0                             | 0  |  |  | 0 |
| E30                          | OJT services                         |             | 15                            | 8  |  |  | 0 |
| E92                          | Notify of Potential Applicant        |             | 4                             | 2  |  |  | 0 |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |    |  |  |   |
| Adult                        | Entered Employment                   | 72.00%      | 63.50%                        |    |  |  |   |
|                              | Employment Retention                 | 90.00%      | 85.30%                        |    |  |  |   |
|                              | 6 Month Earnings                     | \$13,000.00 | \$10,792.00                   |    |  |  |   |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 81.30%                        |    |  |  |   |
|                              | Employment Retention                 | 94.30%      | 0.00%                         |    |  |  |   |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |    |  |  |   |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 43.80%                        |    |  |  |   |
|                              | Attainment of a Degree or Certificat | 65.00%      | 42.90%                        |    |  |  |   |
|                              | Literacy or Numeracy Gains           | 67.00%      | 0.00%                         |    |  |  |   |



Yancey



July 2015 - June 2016

| Job Seeker Engagement                |                      | Goal        | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
|--------------------------------------|----------------------|-------------|---------|---------|---------|-----------|-----------|---|
| Total Center Traffic (sign in sheet) |                      |             | 673     | 627     |         | 1,300     | 1,343     |   |
| Total New Customers (registrations)  |                      |             | 116     | 36      |         | 151       | 63        |   |
| Total Customers (includes self svc)  |                      |             | 611     | 726     |         | 1094      | 663       |   |
|                                      | Career Center Cust   |             | 110     |         |         |           | 0         | Staff assisted at career centers (non duplicated) |
| Services Delivered                   |                      |             | 2,018   | 3,100   |         | 5,105     | 3,642     |   |
| Orientation                          |                      |             | 17/15   | 36/92   |         | 53/107    | 28/153    | WIOA/WP   |
| Resume Assistance                    |                      |             | 0/1     | 0/46    |         | 0/50      | 0/7       |   |
| Assessments                          |                      |             | 4/0     | 0/29    |         | 4/29      | 2/39      |   |
| Supportive Services                  |                      |             | 10/2    | 26/15   |         | 36/17     | 4/0       |   |
| Training                             |                      |             | 30      |         |         |           | 0         |   |
| EAI-REA Conducted                    |                      |             | 0       | 0       |         | 0         | 0         |   |
| CRCs Earned                          |                      |             | 6       | 3       |         |           | 112       |   |
| % Spent on Training                  |                      |             |         |         |         |           |           |   |
| Market Penetration                   |                      | 12%         | 7.60%   | 9.03%   | 0.00%   | 13.61%    | 8.25%     | Total Cust/total labor force                      |
| Business Engagement                  |                      | Goal (year) | Q1 2015 | Q2 2015 | Q3 2015 | PY2015ytd | PY2014ytd | Notes   |
| HC Employers Served (no referrals)   |                      | 33          | 7       | 14      |         | 21        | 1         |   |
| BONUS:                               | Outside area         |             | 0       |         |         |           | 0         |   |
| Staff Assisted Services              |                      |             |         |         |         |           | 0         |   |
| Including referrals                  |                      |             | 253     | 151     |         |           | 0         |   |
| Services (without referrals)         |                      |             | 7       | 44      |         |           | 0         |   |
| Job Orders/ Openings                 |                      |             | 60/83   | 36/38   |         | 108/433   | 60/373    | By County   |
| NCWorks Online Usage                 |                      |             |         |         |         |           | 0         |   |
| Market Penetration                   |                      | 10.00%      | 2.14%   | 4.28%   | 0.00%   | 6.42%     | 0.31%     |   |
| WRC Supporting Employers             |                      | 19          | 5       | 5       |         |           | NA        | Quarterly numbers reflect cumulative totals       |
| E01                                  | Onsite Visits        |             | 7       | 13      |         |           | 0         |   |
| E02                                  | Job Fair Services    |             | 0       | 1       |         |           | 0         |   |
| E03                                  | Job Order Assistance |             | 0       | 8       |         |           | 0         |   |
| E04                                  | Recruitment Services |             | 0       | 0       |         |           | 0         |   |

|                              |                                      |             |                               |   |   |   |
|------------------------------|--------------------------------------|-------------|-------------------------------|---|---|---|
| E05                          | Larbor Market Info.                  | 0           | 0                             | 0 | 0 | 0 |
| E06                          | Prescreening/Assessments             | 0           | 2                             | 0 | 0 | 0 |
| E07                          | Promotional calls/emails             | 0           | 5                             | 0 | 0 | 0 |
| E08                          | Review Resumes/Referred              | 0           | 8                             | 0 | 0 | 0 |
| E10                          | Add Services/Referrals/Seminars/Et   | 0           | 0                             | 0 | 0 | 0 |
| E20                          | Incumbent Worker Grant               | 0           | 0                             | 0 | 0 | 0 |
| E30                          | OJT services                         | 0           | 6                             | 0 | 0 | 0 |
| E92                          | Notify of Potential Applicant        | 0           | 1                             | 0 | 0 | 0 |
| Federal Performance Measures |                                      | Goals       | Rolling 4 quarters, WIOA only |   |   |   |
| Adult                        | Entered Employment                   | 72.00%      | 65.00%                        |   |   |   |
|                              | Employment Retention                 | 90.00%      | 87.00%                        |   |   |   |
|                              | 6 Month Earnings                     | \$13,000.00 | \$0.00                        |   |   |   |
| Dis-Wrkr                     | Entered Employment                   | 82.00%      | 87.50%                        |   |   |   |
|                              | Employment Retention                 | 94.30%      | 66.70%                        |   |   |   |
|                              | 6 Month Earnings                     | \$14,000.00 | \$0.00                        |   |   |   |
| Youth                        | Placement in Eductation or Employ    | 72.00%      | 100.00%                       |   |   |   |
|                              | Attainment of a Degree or Certificat | 65.00%      | 100.00%                       |   |   |   |
|                              | Literacy or Numeracy Gains           | 67.00%      | 66.70%                        |   |   |   |